STAFF REPORT ON COMPLIANCE WITH PRELIMINARY CERTIFICATE CONDITIONS 1ST QUARTER, 1996

Prepared for , 1996 Board Meeting

The following report illustrates riverboat gaming preliminary certificate holders' compliance with the voluntary procurement and employment conditions proposed in their respective applications and as set forth in their certificates of preliminary approval.

These conditions were proposed by each of the fifteen applicants who received certificates of preliminary approval from the Louisiana Riverboat Gaming Commission.

As of the date of this report, twelve riverboat casinos are currently operating in the State of Louisiana, due to the fact that two riverboat casinos (Grand Palais and Crescent City Capital Gaming) temporarily closed and one riverboat casino (American Entertainment) surrendered its preliminary certificate and license to conduct riverboat gaming in the state.

The following report is taken from figures reported by twelve operating riverboats to the Commission for the first calendar quarter of 1996.

Where a preliminary certificate does not set forth a specific procurement or employment figure, but instead relies on census figures to state its proposed goals, 1990 census figures are supplied to illustrate that holder's level of compliance.

1. LOUISIANA RIVERBOAT GAMING PARTNERSHIP: (Isle of Capri Casino)

Preliminary Approval: March 12, 1993 Operations commenced: April 22, 1994

A. <u>Preliminary Certificate Conditions:</u>

i. Employment Conditions:

- a. Hire 75% Louisiana residents.
- b. Hire 24.3% minorities and women or in proportion with the population of state or parish, whichever is greater.
- c. Hire 770 persons in riverboat and support operations.

ii. **Procurement Conditions:**

- a. Procure 75% of goods and services from or through Louisiana companies, excluding Riverboat construction and purchase of gaming devices and supplies.
- b. Procure 10% and 10% of goods and services from minority and women majority-owned firms.

B. Actual Results per Quarterly Reports supplied by Riverboats:

March 31, 1996

i. Employment Results:

Total	1,707
Louisiana	97.60%
Female	57.29%
Minority	57.65%

ii. Procurement Results:

Total La. 75.70% Female 8.58% Minority 23.05%

C. <u>1990 Statewide census results:</u>

Minority Percentage: 34.76% Female Percentage: 51.86%

2. QUEEN OF NEW ORLEANS AT THE HILTON: (Flamingo Casino)

Preliminary Approval: March 12, 1993 Operations commenced: February 10, 1994

A. Preliminary Certificate Conditions:

i. Employment Conditions:

- a. Hire 80% Louisiana residents.
- b. Hire minorities and women in proportion with the population of state or parish, whichever is greater.
- c. Hire 600 persons in riverboat and support operations upon commencement of vessel #2 operations.

ii. Procurement Conditions:

- a. Procure 75% of goods and services from or through Louisiana companies, excluding Riverboat construction and purchase of gaming devices and supplies.
 - b. Procure 30% of goods and services from minority owned firms.
 - c. Procure 10% of goods and services from majority female owned firms.

B. Actual Results per Quarterly Reports supplied by Riverboats:

March 31, 1995

i. Employment Results:

Total	705
Louisiana	99.6%
Female	47.9%
Minority	57.3%

ii. Procurement Results:

Total La.	74.05%
Minority	30.9%
Female	22.7%

C. <u>1990 Statewide census results:</u>

Minority Percentage: 34.76% Female Percentage: 51.86%

3. RED RIVER ENTERTAINMENT: (Harrah's Shreveport)

Preliminary Approval: March 12, 1993 Operations commenced: April 18, 1994

A. Preliminary Certificate Conditions:

i. Employment Conditions:

- a. Hire 80% Louisiana residents.
- b. Hire minorities and women in proportion with the population of the state or parish, whichever is greater.
- c. Hire 700 persons in riverboat and support operations.

ii. Procurement Conditions:

- a. Procure 60% of goods and services from or through Louisiana companies, excluding Riverboat construction and purchase of gaming devices and supplies.
 - b. Procure 25% of goods and services from minority owned firms.
 - c. Procure 10% of goods and services from female majority-owned firms.

B. Actual Results per Quarterly Reports supplied by Riverboats:

March 31, 1996

i. Employment Results:

Total 1,517 Louisiana 97.9% Female 58% Minority 59.4%

ii. Procurement Results:

Total La. 64.7% Minority 22.8% Female 30.4%

C. 1990 Statewide census results:

Minority Percentage: 34.76% Female Percentage: 51.86%

4. PLAYERS LAKE CHARLES: (Players II)

Preliminary Approval: March 12, 1993 Operations commenced: December 8, 1994

A. Preliminary Certificate Conditions:

1. Employment Conditions:

- a. Hire 75% Louisiana residents.
- b. Hire minorities and women in proportion with the population of the state or parish, whichever is greater.
- c. Hire 800 persons in riverboat and support operations.

2. **Procurement Conditions:**

- a. Procure 60% of goods and services from or through Louisiana companies, excluding Riverboat construction and purchase of gaming devices and supplies.
- b. Procure 10% (minorities) and 9% (female) of goods and services from minority and female majority-owned firms during preopening construction period.
- c. Procure 5% (minorities) and 5% (female) of goods and services from minority and female majority-owned firms during post construction period.

B. Actual Results per Quarterly Reports supplied by Riverboats:

March 31, 1996

i. Employment Results:

Total 1136 Louisiana 96% Female 49% Minority 47%

ii. Procurement Results:

Total La. 62.7% Minority 11.8% Female 15%

C. 1990 Statewide census results:

Minority Percentage: 34.76% Female Percentage: 51.86%

5. SHOWBOAT STAR PARTNERSHIP: (Star Casino)

Preliminary Approval: March 26, 1993 Operations commenced: October 24, 1994

A. <u>Preliminary Certificate Conditions:</u>

i. Employment Conditions:

- a. Hire 70% Louisiana residents.
- b. Hire 25% minorities and 45% women.
- c. Hire 800 persons in riverboat and support operations.

ii. Procurement Conditions:

- a. Procure 80% of goods and services from or through Louisiana companies, excluding Riverboat construction and purchase of gaming devices and supplies.
 - b. Procure 10% and 10% of goods and services

from minority and women majority-owned firms.

B. <u>Actual Results per Quarterly Reports supplied by Riverboats:</u>

March 31, 1996

i. Employment Results:

Total 979 Louisiana 97% Female 47% Minority 49%

ii. Procurement Results:

Total La. 93.2% Minority 10.7%

Female 13.7%

C. <u>1990 Statewide census results:</u>

Minority Percentage: 34.76% Female Percentage: 51.86%

6. HORSESHOE ENTERTAINMENT: (The Horseshoe)

Preliminary Approval: March 26, 1993 Operations commenced: July 9, 1994

A. <u>Preliminary Certificate Conditions:</u>

i. Employment Conditions:

- a. Hire 75% Louisiana residents.
- b. Hire minorities and women in proportion to the population of the state or parish, whichever is greater.
 - c. Employ 1000 persons in riverboat and support operations.

ii. Procurement Conditions:

- a. Procure 75% of goods and services from or through Louisiana companies, excluding Riverboat construction and purchase of gaming devices and supplies.
- b. Procure 35% and 35% of goods and services from minority and women majority-owned firms.

B. Actual Results per Quarterly Reports supplied by Riverboats:

March 31, 1996

i. Employment Results:

Total	2,320
Louisiana	97%
Female	54%
Minority	54.7%

ii. Procurement Results:

Total La.	71%
Minority	26%
Female	8%

C. 1990 Statewide census results:

Minority Percentage: 34.76% Female Percentage: 51.86%

7. **LOUISIANA-I GAMING:**

(Boomtown Belle Casino)

Preliminary Approval: June 18, 1993 Operations commenced: August 5, 1994 A. Preliminary Certificate Conditions:

i. Employment Conditions:

- a. Hire 90% Louisiana residents.
- b. Hire minorities and women in proportion to the population of the state or parish,

whichever is greater.

c. Employ 550 persons in riverboat and support operations.

ii. Procurement Conditions:

- a. Procure 80% of goods and services from or through Louisiana companies, excluding Riverboat construction and purchase of gaming devices and supplies.
- b. Procure 15% and 15% of goods and services from minority and women majority-owned firms.

B. Actual Results per Quarterly Reports supplied by Riverboats:

March 31, 1996

i. Employment Results:

Total	891
Louisiana	99.8%
Female	54%
Minority	34.1%

ii. Procurement Results:

Total La.	92.04%
Minority	16.40%
Female	28.84%

C. <u>1990 Statewide census results:</u>

Minority Percentage: 34.76% Female Percentage: 51.86%

8. CATFISH QUEEN PARTNERSHIP: (Belle of Baton Rouge)

Preliminary Approval: March 26, 1993 Operations commenced: September 30, 1994

A. <u>Preliminary Certificate Conditions:</u>

i. Employment Conditions:

- a. Hire 90% Louisiana residents.
- b. Hire minorities and women in proportion to the population of the state or parish, whichever is greater.
 - c. Employ 800 persons in riverboat and support operations.

ii. Procurement Conditions:

- a. Procure 75% of goods and services from or through Louisiana companies, excluding Riverboat construction and purchase of gaming devices and supplies.
- b. Procure 15% and 15% of goods and services from minority and women majority-owned firms.

B. Actual Results per Quarterly Reports supplied by Riverboats:

March 31, 1996

i. Employment Results:

Total 731 Louisiana 98.8% Female 45% Minority 42.68%

ii. Procurement Results:

Total La. 76.23% Minority 2.31% Female 18.28%

C. <u>1990 Statewide census results:</u>

Minority Percentage: 34.76% Female Percentage: 51.86%

9. TREASURE CHEST CASINO, L.L.C.: (Treasure Chest)

Preliminary Approval: June 18, 1993 Operations commenced: September 5, 1994

A. <u>Preliminary Certificate Conditions:</u>

i. Employment Conditions:

- a. Hire 80% Louisiana residents.
- b. Hire minorities and women in proportion to the population of the state or parish, whichever is greater.
 - c. Employ 500 persons in riverboat and support operations.

ii. **Procurement Conditions:**

- a. Procure 75% of goods and services from or through Louisiana companies, excluding Riverboat construction and purchase of gaming devices and supplies.
- b. Procure 15% and 15% of goods and services from minority and women majority-owned firms.

B. Actual Results per Quarterly Reports supplied by Riverboats:

March 31, 1996

i. Employment Results:

Total 1,282 Louisiana 99.45% Female 47.26% Minority 33%

ii. Procurement Results:

Total La. 91.25% Minority 22% Female 16%

C. 1990 Statewide census results:

Minority Percentage: 34.76% Female Percentage: 51.86%

10. LOUISIANA CASINO CRUISES: (Casino Rouge)

Preliminary Approval: March 26, 1993 Operations commenced: December 28, 1994

A. <u>Preliminary Certificate Conditions:</u>

i. Employment Conditions:

a. Hire 80% Louisiana residents.

b. Hire minorities and women at 30% and 35% respectively, or in proportion to the population of the state or parish,

whichever is greater.

c. Employ 600 persons in riverboat and support operations.

ii. Procurement Conditions:

- a. Procure 80% of goods and services from or through Louisiana companies, excluding Riverboat construction and purchase of gaming devices and supplies.
- b. To procure 10% and 10% of the total cost of goods and services from minorities and women (respectively) majority owned suppliers and firms during the re-opening construction phase. During the post-opening operating phase, to procure 10% and 10% of the total cost of goods and

services from minorities and women (respectively) majority owned suppliers and firms.

B. Actual Results per Quarterly Reports supplied by Riverboats:

March 31, 1996

i. Employment Results:

Total 902

Louisiana 99.22% Female 51% Minority 55.43%

ii. Procurement Results:

Total La. 77.72% Minority 16.75% Female 7.16%

C. 1990 Statewide census results:

Minority Percentage: 34.76% Female Percentage: 51.86%

11. BELLE OF ORLEANS, L.L.C.: (The Belle of Orleans)

Preliminary Approval: June 18, 1993 Operations commenced: July 7, 1995

A. <u>Preliminary Certificate Conditions:</u>

i. Employment Conditions:

- a. Hire 70% Louisiana residents.
- b. Hire minorities and women in proportion with the population of state or parish, whichever is greater.
- c. Hire 400 persons in riverboat and support operations.

ii. Procurement Conditions:

- a. Procure 80% of goods and services from or through Louisiana companies, excluding Riverboat construction and purchase of gaming devices and supplies.
 - b. Procure 30% of goods and services from minority owned firms.

c. Procure 10% of goods and services from majority female owned firms.

B. Actual Results per Quarterly Reports supplied by Riverboats:

March 31, 1996

i. Employment Results:

Total	860
Louisiana	97%
Female	49%
Minority	58%

ii. Procurement Results:

Total La. 85% Minority 6.70% Female 2%

C. <u>1990 Statewide census results:</u>

Minority Percentage: 34.76% Female Percentage: 51.86%

12. ST. CHARLES GAMING COMPANY, INC. (Isle of Capri - Lake Charles)

Preliminary Approval: June 18, 1993 Operations commenced: July 29, 1995

A. <u>Preliminary Certificate Conditions:</u>

1. Employment Conditions:

- a. Hire 75% Louisiana residents.
- b. Hire minorities and women in proportion with the population of the state or parish, whichever is greater.
- c. Hire 650 persons in riverboat and support operations.

2. **Procurement Conditions:**

- a. Procure 60% of goods and services from or through Louisiana companies.
- b. Procure 10% and 10% of goods and services from minority and women majority-owned suppliers and firms.

B. Actual Results per Quarterly Reports supplied by Riverboats:

March 31, 1996

i. Employment Results:

Total	995
Louisiana	92.89%
Female	55.87%
Minority	39.79%

ii. Procurement Results:

Total La.	59.63%
Minority	11.04%
Female	9.02%

C. 1990 Statewide census results:

Minority Percentage: 34.76% Female Percentage: 51.86%